

Questions and Answers for the Emergency Transport Billing and Collection Services RFP

Job Number 23-13-FB

March 29, 2013

- 1) What are your current rates/charges for services, meaning BLS Emergency, mileage charge, etc?

Answer: The City only bills for BLS emergency transports. The rate is \$616.20 base plus \$14.38 per mile. The City does not bill for ALS transport and does not provide BLS non-emergency transport.

- 2) What is the total number of transports billed in 2012?

Answer: 2,521

- 3) What is the total amount (in dollars) billed in 2012?

Answer: \$1,622,249

- 4) What is the total amount (in dollars) collected in 2012?

Answer: \$895,587

- 5) What is your payer mix? What percent of your patients are Medicare, Medicaid, Private Insurance, and Private Pay?

Answer: The City does not have the answers to these questions.

- 6) What was the percentage of collections in 2012 (net/gross)?

Answer: $55.2\% = \$895,587 / \$1,622,249$

- 7) Who is the incumbent billing service?

Answer: Systems Design EMS (PO Box 3510, Silverdale, WA 98383)

- 8) What rate or percentage is the City currently charged?

Answer: \$20.50 per transport plus actual postage

- 9) Where can we find the information pertaining to Municipal Code Chapter 7.02 and is there a fee involved?

Answer: The Business License requirements of the KMC Title 7 can be viewed online at

http://kirklandcode.ecitygov.net/CK_KMC_Search.html

The vendor will be required to obtain a City of Kirkland business license.

- 10) Will the vendor be responsible for a lockbox?

Answer: The City is not aware of a need for a lockbox. If a proposal will require the use of a lockbox, the contractor will be responsible for it.

- 11) Have you actually purchased the ESO system yet?

Answer: Yes, the City has purchased the ESO System and accompanying hardware.